

Mentoring Alternatives

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Not all situations require one-on-one mentoring of small, minority- and women-owned suppliers. There are other options to help develop M/WBEs such as:

- Consultants. Help provide hands-on assistance for near- and long-term.
- Joint Ventures. Help provide the M/WBE with additional capacity.
- Technical Transfusion. Help improve competitiveness of the M/WBE firm.
- Subcontracting. Help M/WBE firm learn to work with a prime supplier.
- Coaching (Sharing Skills). Help M/WBE develop business and leadership skills.

These options should be explored as part of the mentoring decision.

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